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# EOQ INVENTORY MODEL FOR TIME DEPENDENT DETERIORATING ITEMS WITH QUADRATIC TIME VARYING DEMAND, TWO PARAMETER WEIBULL DETERIORATION AND PARTIAL BACKLOGGING

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## **ABSTRACT**

**P**erishable goods are modelled in an inventory model with a known fixed lifetime or with a random lifetime. We have considered an inventory model with random lifetime that is, the deterioration rate follows a two parameter Weibull distribution. The demand rate is assumed to be a quadratic function of time. The shortages are allowed. All demands are satisfied immediately by partial backlogging. The proposed model is approved with a numerical example. The sensitivity analysis is provided to examine the impact of changes with the variation in the parameters each at a time on the optimal solution.

**Keywords:** Deteriorating items, Weibull distribution, quadratic demand, shortages, partial backlogging.

# 1. INTRODUCTION

One of the assumptions of conventional inventory models was that the items preserve their unique characteristics throughout when they are kept in the inventory. This assumption is true for most of the items, but not for all. Most of the physical merchandise like vegetables, fruits, food grains, medicine, fashion goods, chemicals, etc. deteriorate over time. They either get rotted, damaged, vaporized or influenced by some factors and do not remain in an ideal condition to satisfy the demand. In general, most physical goods will deteriorate during storage and customers are less likely to buy deteriorated goods. The value of goods will decline or even be lost. Vendors therefore have to reduce the price of deteriorated goods in order to sell them. The economic loss necessitates the more detailed consideration of deterioration.

Many researchers like Aggarwal [1], Panda *et al.* [12], Venkateswarlu & Mohan [28] have studied the constant rate of deterioration in their models. Berrotoni [4] was the first to discuss the difficulties of fitting experimental data to mathematical distribution since the rate of deterioration increases with age. For items such as steel, equipment, crystal and toys, the rate of deterioration is very less, which requires very little consideration of deterioration. But some items such as fruits, vegetables and medicine have remarkable deterioration overtime. It has been noticed that the deterioration of many such items can be well expressed by Weibull distribution. This prompted Covert & Philip [8] to build an inventory model for deteriorating items following two parameter Weibull distribution. Later Philip [21] extended this model by considering Weibull distribution with three parameters. Mishra [26] developed an EOQ model for deteriorating item with two parameter Weibull distribution where the allowed shortages are partially backlogged. Begum *et al.* [2] have considered the two parameter Weibull distribution with the production rate and demand rate being inversely proportional to each other.

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Demand is the major factor in the inventory management. Hence, problems in inventory should be handled by considering both present and future demands. Demand may be constant or varying with time, stock, price, etc. The constant demand is possible only when the life cycle of the product is completed with limited time periods. Bakker et al. [18], in their article, divided the demand into, deterministic and stochastic demand. Before ordering of inventory, the deterministic demand is known while the stochastic demand is not known. Most of the authors considered constant demand or stock dependent demand. Dave & Patel [9] put forward an inventory model for disintegrating items with time related demand, instantaneous replenishment of stock, not allowing shortages. While analysing the time variant demand pattern, the researcher normally considers an exponential demand rate. Hariga & Benkherouf [13] developed the stock model with exponential demand which is time variant. The exponential declining demand was studied by authors like Ouang & Cheng [19], Sarala & Garima [23] and Bhanupriya et al. [5]. An exponential rate of change in demand was observed to be exceptionally high and the demand variation of any material in the genuine market cannot be so high. Jalan & Chaudhuri [15] developed an inventory model for deteriorating items with exponential degradation, immediate replenishment and time dependent linear demand rate. Chung & Ting [7] have also considered the linear demand pattern in their model. The primary impediment in linear time-varying demand rate is that it implies a steady change in the demand rate per unit time. This rarely happens in the case of any commodity in the market. Tripathi & Pandey [25] presented a model based on a Weibull time dependent demand rate for non-deteriorating items when the supplier provides trade credits. Gino et al. [11], Karmakar & Choudhury [5] and Kun Shan Wu [17] have presented an inventory model for items with Weibull distribution deterioration, ramp type demand rate and partial backlogging.

Khanra & Chaudhuri [16] gave a new dimension to the inventory literature on time-varying demand patterns. They presented that a practical approach to the quickened increase or decrease in the demand rate can be well represented by a quadratic function of time. Ghosh & Chaudhuri [10] have studied the quadratic demand with two parameter Weibull distributed deterioration. Vandana & Sharma [27] have proposed a stock model for deteriorating items which do not deteriorate instantly, with quadratic demand rate under trade credit policy. Rangarajan & Karthikeyan [22] have developed and analysed the inventory model for deteriorating item with time dependent holding cost and different demand rates such as constant, linear and quadratic demand rates without allowing shortages. They have concluded that if the demand rate is taken as constant then the total cost is very low and cycle period is long. If the demand rate is taken as linear or quadratic then the total cost is high but cycle period is short. We realize that the shortages in stock framework are either completely backlogged or totally lost. It is more sensible to portray that when the waiting time for the next replenishment is extended, the backlogging rate would become lesser, for commodities with increase in sales. Thus, the rate of backlogging is dependent on the duration of the waiting time for the next renewal. Park [20] has displayed a stock model in which, during the out of stock period, the demand is partly backordered and the remaining is lost. Begum *et al.* [3], Sarkar *et al.* [24] and Jagadeeswari & Chenniappan [14] have established an order level inventory model for deteriorating items with quadratic demand and partial backlogging.

In the present article we have discussed the inventory model for deteriorating items having Weibull distribution deterioration and the demand following the quadratic pattern. The shortages are permitted and are partially backlogged.

# 2. ASSUMPTIONS

- Lead time is zero.
- Time horizon is infinite.
- $D(t) = a + bt + ct^2$ ,  $a \ge 0$ ,  $b \ne 0$ ,  $c \ne 0$ : Demand rate is time dependent, where a is the initial rate of demand, b is the rate with which the demand rate increases. The rate of change in the demand rate itself increases at a rate c.
- $\theta(t) = \alpha \beta t^{\beta-1}$ : Deterioration rate which follows a two parameter Weibull distribution, where  $0 \le \alpha < 1$  is the scale parameter,  $\beta > 0$  is the shape parameter and  $0 \le \theta(t) < 1$ . If  $0 < \beta < 1$  then  $\theta(t)$  decreases with time, if  $\beta = 1$ , then  $\theta(t)$  is constant and if  $\beta > 1$  then  $\theta(t)$  increases with time.
- Shortages are allowed.
- Unsatisfied demand is backlogged, and the fraction of shortages backordered is  $\frac{1}{1+\delta(T-t)}$  where T is the waiting time for the next replenishment and  $\delta$  is a positive constant. Therefore, if customers do not need to wait, then no sales are lost, and all sales are lost if customers are faced with an infinite wait.

# 3. NOTATIONS

- $C_1$ : Holding cost per unit per unit time.
- $C_2$ : Cost of the inventory per unit.
- $C_3$ : Ordering cost of inventory per order.
- $C_4$ : Shortage cost per unit per unit time.
- $C_5$ : Opportunity cost due to lost sales per unit.
- $t_1$ : The time at which the inventory level reaches zero.

• T : Length of each ordering cycle.

• W : The maximum inventory level for each ordering cycle.

• S : The maximum amount of demand backlogged for each ordering cycle.

• Q : The order quantity for each ordering cycle.

• I(t): The inventory level at time t,  $0 \le t \le T$ .

•  $\alpha$  : Scale parameter.

•  $\beta$  : Shape parameter.

•  $t_1^*$  : The optimal solution of  $t_1$ .

•  $T^*$ : The optimal solution of T.

•  $TC^*$ : The average total cost per unit time.

#### 4. MATHEMATICAL FORMULATION

This paper is developed to determine the total cost (TC) for items having time dependent quadratic demand and deterioration following Weibull distribution allowing shortages which are backlogged.

As the inventory level reduces due to deterioration and demand rate during the interval  $[t_1, T]$  the governing differential equation of the inventory level at time t is as follows:

$$\frac{dI(t)}{dt} + \alpha \beta t^{\beta - 1} I(t) = -(a + bt + ct^2), \ 0 \le t \le t_1.$$
 (1)

The solution of equation (1) with boundary condition I(t) = 0, is

$$I(t)e^{\int \alpha\beta t^{\beta-1}} = \int -(a+bt+ct^2)e^{\int \alpha\beta t^{\beta-1}} dt$$

$$\begin{split} I(t) \ e^{\alpha t^{\beta}} &= -\left[ \int (a+bt+ct^2) \left( 1 + \frac{\alpha t^{\beta}}{1!} \right) \, dt \ \right] \\ &= -\int \left[ a + a\alpha t^{\beta} + bt + b\alpha t^{\beta+1} + ct^2 + c\alpha t^{\beta+2} \right] dt \\ &= -\left[ a(t-t_1) + a \left( \frac{\alpha t^{\beta+1}}{\beta+1} - \frac{\alpha t_1^{\beta+1}}{\beta+1} \right) + b \left( \frac{t^2}{2} - \frac{t_1^2}{2} \right) + b \left( \frac{\alpha t^{\beta+2}}{\beta+2} - \frac{\alpha t_1^{\beta+2}}{\beta+2} \right) + c \left( \frac{t^3}{3} - \frac{t_1^3}{3} \right) \right. \\ &\quad + c \left( \frac{\alpha t^{\beta+3}}{\beta+3} - \frac{\alpha t_1^{\beta+3}}{\beta+3} \right) \right] \\ &= \left[ a \left( t_1 + \frac{\alpha t_1^{\beta+1}}{\beta+1} \right) + b \left( \frac{t_1^2}{2} + \frac{\alpha t_1^{\beta+2}}{\beta+2} \right) + c \left( \frac{t_1^3}{3} + \frac{\alpha t_1^{\beta+3}}{\beta+3} \right) \right] \\ &\quad - \left[ a \left( t + \frac{\alpha t^{\beta+1}}{\beta+1} \right) + b \left( \frac{t^2}{2} + \frac{\alpha t^{\beta+2}}{\beta+2} \right) + c \left( \frac{t^3}{3} + \frac{\alpha t^{\beta+3}}{\beta+3} \right) \right] \end{split}$$

$$I(t) = \left[ a \left( t_1 + \frac{\alpha t_1^{\beta+1}}{\beta+1} \right) + b \left( \frac{t_1^2}{2} + \frac{\alpha t_1^{\beta+2}}{\beta+2} \right) + c \left( \frac{t_1^3}{3} + \frac{\alpha t_1^{\beta+3}}{\beta+3} \right) \right] e^{-\alpha t^{\beta}} - \left[ a \left( t + \frac{\alpha t^{\beta+1}}{\beta+1} \right) + b \left( \frac{t^2}{2} + \frac{\alpha t^{\beta+2}}{\beta+2} \right) + c \left( \frac{t^3}{3} + \frac{\alpha t^{\beta+3}}{\beta+3} \right) \right] e^{-\alpha t^{\beta}}, \ 0 \le t \le t_1$$
 (2)

Maximum inventory level for each cycle is obtained by putting the boundary condition I(0) = W in equation (2). Therefore,

$$I(0) = W = \left[ a \left( t_1 + \frac{\alpha t_1^{\beta + 1}}{\beta + 1} \right) + b \left( \frac{t_1^2}{2} + \frac{\alpha t_1^{\beta + 2}}{\beta + 2} \right) + c \left( \frac{t_1^3}{3} + \frac{\alpha t_1^{\beta + 3}}{\beta + 3} \right) \right]$$
(3)

During the shortage interval  $(t_1, T)$  the demand at time t is partially backlogged at the fraction  $\frac{1}{1+\delta(T-t)}$ .

Therefore, the differential equation governing the amount of demand backlogged is

$$\frac{dI(t)}{dt} = -\frac{D_0}{1+\delta(T-t)}, t_1 \le t \le T \tag{4}$$

With the boundary condition  $I(t_1) = 0$ .

The solution of equation (4) is

$$I(t) = \frac{D_0}{\delta} \ln(1 + \delta(T - t)) - \frac{D_0}{\delta} \ln(1 + \delta(T - t_1)), t_1 \le t \le T$$
 (5)

Maximum amount of demand backlogged per cycle is obtained by putting t = T in equation (5). Therefore,

$$S = -I(t) = \frac{D_0}{\delta} \ln(1 + \delta(T - t_1))$$
 (6)

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Hence, the economic order quantity per cycle is

$$Q = W + S = \left[ a \left( t_1 + \frac{\alpha t_1^{\beta + 1}}{\beta + 1} \right) + b \left( \frac{t_1^2}{2} + \frac{\alpha t_1^{\beta + 2}}{\beta + 2} \right) + c \left( \frac{t_1^3}{3} + \frac{\alpha t_1^{\beta + 3}}{\beta + 3} \right) \right] + \frac{D_0}{\delta} \ln(1 + \delta(T - t_1))$$
 (7)

The inventory holding cost per cycle is

$$\begin{split} HC &= C_1 \int\limits_0^{t_1} I(t) dt \\ &= C_1 \int\limits_0^{t_1} \left[ a \left( t_1 + \frac{\alpha t_1^{\beta+1}}{\beta+1} \right) + b \left( \frac{t_1^2}{2} + \frac{\alpha t_1^{\beta+2}}{\beta+2} \right) + c \left( \frac{t_1^3}{3} + \frac{\alpha t_1^{\beta+3}}{\beta+3} \right) \right] e^{-\alpha t^{\beta}} dt \\ &\quad - C_1 \int\limits_0^{t_1} \left[ a \left( t + \frac{\alpha t^{\beta+1}}{\beta+1} \right) + b \left( \frac{t^2}{2} + \frac{\alpha t^{\beta+2}}{\beta+2} \right) + c \left( \frac{t^3}{3} + \frac{\alpha t^{\beta+3}}{\beta+3} \right) \right] e^{-\alpha t^{\beta}} dt \\ &= C_1 \int\limits_0^{t_1} \left[ a t_1 - a t + b \frac{t_1^2}{2} - b \frac{t^2}{2} + c \frac{t_1^3}{3} - c \frac{t^3}{3} + a \frac{\alpha t_1^{\beta+1}}{\beta+1} - a \frac{\alpha t^{\beta+1}}{\beta+1} + b \frac{\alpha t_1^{\beta+2}}{\beta+2} - b \frac{\alpha t^{\beta+2}}{\beta+2} + c \frac{\alpha t_1^{\beta+3}}{\beta+3} \right. \\ &\quad - c \frac{\alpha t^{\beta+3}}{\beta+3} \left[ (1 - \alpha t^{\beta}) dt \right] \\ &= C_1 \int\limits_0^{t_1} \left[ a t_1 - a t + b \frac{t_1^2}{2} - b \frac{t^2}{2} + c \frac{t_1^3}{3} - c \frac{t^3}{3} + a \frac{\alpha t_1^{\beta+1}}{\beta+1} - a \frac{\alpha t^{\beta+1}}{\beta+1} + b \frac{\alpha t_1^{\beta+2}}{\beta+2} - b \frac{\alpha t^{\beta+2}}{\beta+2} + c \frac{\alpha t_1^{\beta+3}}{\beta+3} \right. \\ &\quad - c \frac{\alpha t^{\beta+3}}{\beta+3} - a t_1 \alpha t^{\beta} + a \alpha t^{\beta+1} - b \frac{t_1^2 \alpha t^{\beta}}{\beta+1} + b \frac{\alpha t^{\beta+2}}{\beta+2} - c \frac{t_1^3 \alpha t^{\beta}}{\beta+3} + c \frac{\alpha t^{\beta+3}}{\beta+3} - a \frac{\alpha^2 t_1^{\beta+1} t^{\beta}}{\beta+1} + a \frac{\alpha^2 t^{2\beta+1}}{\beta+2} + b \frac{\alpha^2 t^{2\beta+2}}{\beta+2} - c \frac{\alpha^2 t_1^{\beta+3} t^{\beta}}{\beta+3} + c \frac{\alpha t^{\beta+3}}{\beta+3} \right] dt \\ &= C_1 \left[ \frac{a t_1^2}{2} + \frac{b t_1^3}{3} + \frac{c t_1^4}{4} + \frac{a \alpha t_1^2}{(\beta+1)(\beta+2)} t_1^{\beta+2} + \frac{b \alpha \beta}{(\beta+1)(\beta+3)} t_1^{\beta+3} + \frac{c \alpha \beta}{(\beta+1)(\beta+4)} t_1^{\beta+4} - \frac{a \alpha^2}{(\beta+1)(2\beta+2)} t_1^{\beta+2} - \frac{b \alpha^2}{(\beta+1)(2\beta+3)} t_1^{2\beta+3} - \frac{c \alpha^2}{(\beta+1)(2\beta+4)} t_1^{\beta+4} \right]$$

The deterioration cost per cycle is

$$DC = C_{2} \left[ W - \int_{0}^{t_{1}} D(t) dt \right]$$

$$= C_{2} \left[ W - \int_{0}^{t_{1}} (a + bt + ct^{2}) dt \right]$$

$$= C_{2} \left[ a \left( t_{1} + \frac{\alpha t_{1}^{\beta+1}}{\beta+1} \right) + b \left( \frac{t_{1}^{2}}{2} + \frac{\alpha t_{1}^{\beta+2}}{\beta+2} \right) + c \left( \frac{t_{1}^{3}}{3} + \frac{\alpha t_{1}^{\beta+3}}{\beta+3} \right) - at_{1} - \frac{bt_{1}^{2}}{2} - \frac{ct_{1}^{3}}{3} \right]$$

$$= \alpha C_{2} \left[ \frac{at_{1}^{\beta+1}}{\beta+1} + \frac{bt_{1}^{\beta+2}}{\beta+2} + \frac{ct_{1}^{\beta+3}}{\beta+3} \right]$$
(9)

The shortage cost per cycle is

$$SC = C_4 \left[ \int_{t_1}^{T} I(t) dt \right]$$

$$= \frac{C_4 D_0}{\delta} \int_{t_1}^{T} \left[ \ln(1 + \delta(T - t)) - \ln(1 + \delta(T - t_1)) \right] dt$$

$$= C_4 D_0 \left[ \frac{T - t_1}{\delta} - \frac{1}{\delta^2} \ln(1 + \delta(T - t_1)) \right]$$
(10)

The opportunity cost due to lost sales per cycle is

$$OC = C_5 \int_{t_1}^{t} D_0 \left( 1 - \frac{1}{1 + \delta(T - t)} \right) dt$$
  
=  $C_5 D_0 \left[ T - t_1 - \frac{1}{\delta} ln \left( 1 + \delta(T - t_1) \right) \right]$  (11)

Therefore, the average total cost per unit time per cycle = (holding cost + deterioration cost + ordering cost + shortage cost + opportunity cost due to lost sales) / length of the ordering cycle, i.e,

$$TC = \frac{1}{T} \left[ C_1 \left[ \frac{at_1^2}{2} + \frac{bt_1^3}{3} + \frac{ct_1^4}{4} + \frac{a\alpha\beta}{(\beta+1)(\beta+2)} t_1^{\beta+2} + \frac{b\alpha\beta}{(\beta+1)(\beta+3)} t_1^{\beta+3} + \frac{c\alpha\beta}{(\beta+1)(\beta+4)} t_1^{\beta+4} \right. \\ \left. - \frac{a\alpha^2}{(\beta+1)(2\beta+2)} t_1^{2\beta+2} - \frac{b\alpha^2}{(\beta+1)(2\beta+3)} t_1^{2\beta+3} - \frac{c\alpha^2}{(\beta+1)(2\beta+4)} t_1^{2\beta+4} \right] \\ \left. + \alpha C_2 \left[ \frac{at_1^{\beta+1}}{\beta+1} + \frac{bt_1^{\beta+2}}{\beta+2} + \frac{ct_1^{\beta+3}}{\beta+3} \right] + C_3 + C_4 D_0 \left[ \frac{T-t_1}{\delta} - \frac{1}{\delta^2} \ln(1+\delta(T-t_1)) \right] \right. \\ \left. + C_5 D_0 \left[ T - t_1 - \frac{1}{\delta} \ln(1+\delta(T-t_1)) \right] \right] \\ \left. + C_5 D_0 \left[ T - t_1 - \frac{1}{\delta} \ln(1+\delta(T-t_1)) \right] \right] \\ \left. + C_5 \left[ \frac{a\left( \frac{t_1^2}{2} + \frac{\alpha\beta}{(\beta+1)(\beta+2)} t_1^{\beta+2} - \frac{\alpha^2}{(\beta+1)(2\beta+2)} t_1^{2\beta+2} \right) + b\left( \frac{t_1^3}{3} + \frac{\alpha\beta}{(\beta+1)(\beta+3)} t_1^{\beta+3} - \frac{\alpha^2}{(\beta+1)(2\beta+3)} t_1^{2\beta+3} \right) \right] \\ \left. + c\left( \frac{t_1^4}{4} + \frac{\alpha\beta}{(\beta+1)(\beta+4)} t_1^{\beta+4} - \frac{\alpha^2}{(\beta+1)(2\beta+4)} t_1^{2\beta+4} \right) \right. \\ \left. + \alpha C_2 \left[ \frac{at_1^{\beta+1}}{\beta+1} + \frac{bt_1^{\beta+2}}{\beta+2} + \frac{ct_1^{\beta+3}}{\beta+3} \right] + C_3 + \frac{D_0(C_4+\delta C_5)}{\delta} (T-t_1) - \frac{D_0(C_4+\delta C_5)}{\delta^2} \ln(1+\delta(T-t_1)) \right] \right]$$

$$(12)$$

Now.

$$\frac{\partial TC}{\partial t_{1}} = \frac{C_{1}}{T} \left[ a \left( t_{1} + \frac{\alpha \beta}{(\beta+1)} t_{1}^{\beta+1} - \frac{\alpha^{2}}{(\beta+1)} t_{1}^{2\beta+1} \right) + b \left( t_{1}^{2} + \frac{\alpha \beta}{(\beta+1)} t_{1}^{\beta+2} - \frac{\alpha^{2}}{(\beta+1)} t_{1}^{2\beta+2} \right) \right] \\
+ c \left( t_{1}^{4} + \frac{\alpha \beta}{(\beta+1)} t_{1}^{\beta+3} - \frac{\alpha^{2}}{(\beta+1)} t_{1}^{2\beta+3} \right) \\
+ \frac{1}{T} \left[ \alpha C_{2} \left( a t_{1}^{\beta} + b t_{1}^{\beta+1} + b t_{1}^{\beta+1} \right) \right] + \frac{D_{0}}{\delta T} \left( -C_{4} - \delta C_{5} \right) + \frac{D_{0}}{\delta^{2} T} \left( C_{4} + \delta C_{5} \right) \frac{\delta}{(1+\delta(T-t_{1}))} \tag{13}$$

The optimum values of 
$$t_1$$
 and  $T$  in order to minimize the average total cost are the solutions of the equations 
$$\frac{\partial TC}{\partial t_1} = 0 \text{ and } \frac{\partial TC}{\partial T} = 0$$
 (14)

Provided that they satisfy the sufficient conditions

$$\frac{\partial^{2}(TC)}{\partial t_{1}^{2}} > 0, \quad \frac{\partial^{2}(TC)}{\partial T^{2}} > 0 \quad \text{and}\left(\frac{\partial^{2}(TC)}{\partial t_{1}^{2}}\right) \cdot \left(\frac{\partial^{2}(TC)}{\partial T^{2}}\right) - \left(\frac{\partial^{2}(TC)}{\partial t_{1}\partial T}\right)^{2} > 0.$$

Equation (13) can be written as

$$\frac{\partial TC}{\partial t_1} = \frac{t_1(a+bt_1+ct_1^2)}{T} \left[ C_1 \left( 1 + \frac{\alpha\beta}{(\beta+1)} t_1^{\beta} - \frac{\alpha^2}{(\beta+1)} t_1^{2\beta} \right) + \alpha C_2 \left( t_1^{\beta-1} \right) - \frac{D_0(C_4+\delta C_5)(T-t_1)}{T(1+\delta(T-t_1))} \right] = 0$$
 (15)

$$\frac{\partial TC}{\partial T} = \frac{1}{T} \left[ \frac{D_0(C_4 + \delta C_5)(T - t_1)}{(1 + \delta(T - t_1))} - (TC) \right] = 0 \tag{16}$$

Now  $t_1^*$  and  $T^*$  are obtained from the equations (15) and (16) respectively.

## 5. NUMERICAL EXAMPLE

Let us consider the following example to illustrate the above developed model, taking a = 12, b = 2, c = 1.5,  $C_1 = 0.5, C_2 = 1.5, C_3 = 3, C_4 = 2.5, C_5 = 2, D_0 = 8, \alpha = 0.5, \beta = 0.01$  and  $\delta = 2$  (with appropriate units).

The optimal values of  $t_1^*$  and  $T^*$  are  $t_1^* = 0.0022$  and  $T^* = 1.2118$  units and the optimal total cost per unit time is  $TC^* = 2190.1$  units.

## 6. SENSITIVITY ANALYSIS

On the basis of the data given in the example above we have studied the sensitivity analysis by changing the following parameters one at a time and keeping the rest fixed.

**Table – (1):** Sensitivity analysis of different parameters

Parameter	Change in parameter	$oxed{t_1^*}$	<b>T</b> *	<i>TC</i> *	% Change in <i>TC</i> *
	13	0.0021	1.2145	2304.7	5.24
	15	0.0020	1.2145	2304.7	5.24
а	17	0.0019	1.4577	2321.6	6.01
	19	0.0018	1.4587	2518.9	15.02
	2.2	0.0022	1.4367	1880.9	-14.11
	2.4	0.0021	1.4539	1888.9	-13.75
b	2.6	0.0021	1.4558	1916.7	-12.48
	2.7	0.0021	1.4565	1931.0	-11.83
	1.6	0.0022	1.2145	2209.6	0.89
	1.7	0.0021	1.4074	1930.0	-11.87
С	1.8	0.0021	1.4526	1890.9	-13.66
	1.9	0.0021	1.4749	1882.6	-14.04
	0.6	0.0022	1.1582	2745.7	25.37
	0.7	0.0022	1.1754	3154.3	44.03
α	0.8	0.0022	1.2145	3487.3	59.23
	0.9	0.0022	1.2147	3920.7	79.02
	0.02	0.0022	1.2200	1070.6	-51.11
	0.04	0.0021	1.2145	522.46	-76.14
β	0.06	0.0021	1.2045	342.86	-84.34
	0.08	0.0021	1.0047	298.84	-86.35
	2.6	0.0021	1.2163	2181.9	-0.37
	2.7	0.0021	1.2289	2159.9	-1.37
$C_4$	2.8	0.0021	1.2298	2158.5	-1.44
	2.9	0.0021	1.2398	2141.4	-2.22

On the basis of the results shown in Table 1, the following observations can be made:

- As the value of the parameters a, b, c increases,  $TC^*$  and  $T^*$  increases while  $t_1^*$  decreases.
- As the value of the parameter  $\alpha$  increases  $TC^*$  and  $T^*$  increases while  $t_1^*$  remains the same and is insensitive to the change in  $\alpha$ .
- As the value of the parameters  $\beta$  increases, $TC^*$ ,  $T^*$  and  $t_1^*$  decreases.
- As the value of the shortage cost  $C_4$  increases,  $TC^*$  decreases and  $T^*$  increases, while  $t_1^*$  remains the same.

# 7. CONCLUSION

In this paper the optimal total cost has been found for deteriorating items with quadratic demand. Here shortages are allowed with varying rate of backlogging. The backlogging rate is dependent on the waiting time for the next replenishment and is time proportional. The quadratic demand is best suitable for commodities which undergo seasonal variations and seems to be more realistic than exponential or linear time dependent demand. The proposed model can be extended by incorporating more features like salvage value, permissible delay in payments, quantity discounts, etc.

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